Condensed Interim Consolidated Financial Statements (Unaudited)

**September 30, 2014** 



# SENVEST

#### Notice of No Auditor Review of Interim Consolidated Financial Statements

In accordance with National Instrument 51-102 released by the Canadian Securities Administrators, the Company discloses that its auditors PriceWaterHouseCoopers LLP have not reviewed the unaudited interim consolidated financial statements as at and for the period ended September 30, 2014

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OVERALL PERFORMANCE

While the US economy appeared on the mend in the third quarter, the diverging performance of the S&P 500 and smaller cap momentum/growth stocks that started earlier in the year, continued. The S&P had some strong record closes in the third quarter while the Russell 2000 index of small-cap stocks (which hit its closing high in March 2014) declined almost 8% for the quarter. The aversion to risk escalated as the quarter went on with certain emerging markets, such as Brazil, down more than 10% in September alone. Senvest Capital Inc (the Company) succumbed to the pressure on smaller stocks and reported a net loss for the quarter. Not surprisingly, losses stemmed mostly from smaller-cap investments. There were also many global headlines that affected the markets in the quarter from issues surrounding Ukraine, the Middle East, the demonstrations in Hong Kong, the failure of a major Portuguese bank, and speculation on the timing of a Fed pullback of its easy monetary policy.

The \$25 billion Alibaba Group Holdings IPO, the largest in history, seemed to mark the top of the S&P 500 in September. The deal priced at \$68 and the stock almost breached \$100/share on the first day of trading. Coincidence or not, equity markets faded from that point on and September maintained its reputation as the worst month for stock market performance.

Senvest Capital Inc. recorded net loss attributable to the common shareholders of \$25.6 million or \$9.11 per diluted common share for the quarter ended September 30, 2014. This compares to net income attributable to common shareholders of \$40 million or \$13.69 per diluted common share for the 2013 third quarter. Net loss for the quarter was \$30.1 million. Book value as at September 30, 2014 was approximately \$221 per common share. The decline in the Canadian dollar versus the US dollar in the third quarter resulted in a currency translation gain of \$33.3 million. This amount is not reported in the Company's income statement rather it is reflected in the Equity attributable to the common shareholders.

The Company's loss from equity investments in the third quarter of 2014 was the biggest contributor to the net loss recorded. The net loss on equity investments and other holdings totalled \$74.6 million in the current quarter versus an income amount of \$95.2 million the prior year quarter. Immersion Corporation, the haptic technology company, which was our largest gainer in the second quarter, was the largest loser in the third quarter. Its stock declined by over 30% likely due to reporting Q2 results that missed analyst expectations. Moreover, the company reduced guidance due to protracted license negotiations with Asian customers, a shift to a variable royalty structure from a fixed license model and delays in the adoption of after-market game controllers in the console gaming market. Despite the reduced guidance, which pushes out revenues somewhat, we believe the long term value creation opportunity for the company remains intact. Online currency broker Gain Capital continued its second quarter decline into the third quarter and was down over 19%. Currency volatility, which is a major driver of transactions and revenues for the company, remains depressed and the CVIX (a measure of implied volatility of currency markets published by Deutsche Bank) hit all-time lows during the quarter. In response, the stock received downgrades from two sell side research firms. As is typical for many of our contrarian investments, others see only what's happening today and react as if those circumstances will persist forever. We don't expect that volatility will remain depressed forever, especially if we are in the early stages of global interest rate divergence which should boost volatility. Exactly when the currency trading environment picks up again we can't say for certain but our patient investment strategy allows us to be positioned for that eventuality. Aegean Marine Petroleum Network, Ceva and Senomyx were other holdings that experienced declines in the quarter. On the other side of the ledger Depomed was our best performing stock for the third quarter

and was up about 9%. The top public holdings of the Company as at September 30, 2014 were Depomed, Radware, Howard Hughes Corporation, Senomyx and Immersion. Although the Company had a profit in the first quarter and losses in the second and third quarters, it remains committed to being profitable over the long-term. However the volatility and choppiness of the markets will result in wide profit swings from year to year and from quarter to quarter.

The Senvest Partners fund is focused primarily on small and mid-cap companies. The fund recorded a gain 5.4% net of fees for the first nine months of 2014 but was down 4.7% in the third quarter. It is up 2340% since inception in 1997. The Senvest Israel Partners fund was initiated in 2003 to focus on investing in Israel related companies. This fund recorded a loss of 7.4% so far in 2014 including a loss of 5.8% in the third quarter. Many of its smaller capitalization stocks experienced third quarter declines. The two funds had a total of approximately \$740 million of net assets under management at September 30, 2014. Both of these funds are consolidated into the accounts of the Company.

Our largest investment in the quarter was the single-stock fund we launched – the Senvest Cyprus Recovery Investment Partners, LP fund ("SCRIF"). This vehicle will own an investment in the Bank of Cyprus ("BOC") which is completing a £1 billion recapitalization led by prominent turnaround investor Wilbur Ross (also the lead investor in the Talmer 2010 private placement that Senvest participated in). This investment offers some of the attributes we look for in certain holdings: 1) off the beaten path (Cyprus). 2) Currently difficult circumstances and negative sentiment (a depositor bail-in, Cyprus economy in recession, terrible ratings from ratings agencies, highest non-performing loan ratio in Europe). 3) No research coverage (stock is expected to be listed in the fourth quarter on Cyprus and Athens exchanges, with London likely in 2015). 4) New management with a proven track record effecting transformation (CEO from Royal Bank of Scotland who successfully implemented a massive restructuring of the investment banking division at RBS post financial crisis; he has made a major impact at BOC already with strategic plan ahead of schedule). 5) New ownership (Wilbur Ross, the European Bank for Reconstruction and Development, etc.). 6) An attractive valuation (60% of pro forma tangible book value).

BOC is now one of the better capitalized banks in Europe, with a TCE1 ratio of more than 15%, and it is the dominant market player in Cyprus. The success of this investment is also tightly linked to the Cypriot economy and while currently in recession, trends are pointing to a return to growth next year. Cyprus has strong underpinnings including a highly educated, English-speaking workforce with favorable age demographics. The country has massive offshore hydrocarbon resources that it is in the early stages of developing. The economy may benefit not only from the investments that lead the development of the resources, but the nation's potential share of revenues over time could cover its national debt. We look to hold on to this investment over roughly a three year period. By way of comparison, Greek banks trade at 0.9x - 1.5x tangible book value. Despite large equity raises earlier this year, Greek bank stocks traded down in the quarter due to fears they will require even more capital as a result of the European bank stress tests. SCRIF had approximately \$88 million of net assets under management at September 30, 2014. As with the other funds above SCRIF is consolidated into the accounts of the Company.

The Company owns a 48.9% interest in Cross Point Realty Trust, a US real estate income trust (commonly referred to as a REIT). A REIT is an entity that owns and operates income-producing real estate and annually distributes to its holders at least 90% of its taxable income. Although some REITs are publicly traded, this one is a non-publicly traded REIT. The main asset of the REIT was an interest in a joint venture that held a commercial office property. This property was sold by the REIT in the third quarter. The Company expects to receive its share of the net proceeds on the disposition in the fourth quarter. As the Company was carrying this asset at the expected market value there was not a significant income affect due to the disposition in the third quarter.

The Company has a portfolio of real estate investments, investing as a minority partner in selected properties. Real estate investments totalled \$33.6 million as at September 30, 2014. Of this amount \$23.3 million represents investments in different US REITs. These REITs are not publicly traded and there is no established market for them. The most likely scenario for a disposal of these holdings is an eventual sale of the underlying real estate properties of the REITs and the distribution to its holders. The remaining \$10.3 million are minority interests in private entities whose main assets are real estate properties. As described above for the REITs, the most likely scenario for a disposal of these holdings is an eventual sale of the underlying real estate properties. Of this total an amount of \$7.4 million represents real estate investments in Argentina. In the third quarter the Argentinian peso had a significant depreciation of its value versus the US dollar due to the political situation in Argentina. The official exchange rate is pegged to the US dollar so it did not change very much. However the "unofficial" rate was quoted as suffering a reduction of over 30%. Due to these developments the Company reduced the value of its real estate holdings in that country by about \$4 million which accounted for the almost all of the loss on real estate investments for the quarter. Even though the situation in Argentina seems to have stabilized, the Company is monitoring the environment in Argentina closely.

The Company made an investment in 2010 in a private placement offering by Talmer Bank (a private US bank) to raise funds to acquire assets of financial institutions through the Federal Deposit Insurance Corporation (FDIC). The Company made an additional investment in Talmer in 2012. In February 2014 Talmer went public and started trading on the Nasdaq stock exchange under the symbol TLMR.

From time to time the Company enters into derivative financial instruments consisting primarily of options and warrants to purchase or sell equities, equity indices and currencies. All contracts are denominated in US dollars. There is deemed to be no credit risk for the options that are traded on exchanges. The warrant contracts are not exchange traded and allow the company to purchase underlying equities at a fixed price. The maximum exposure to credit risk associated with these warrants or with non-exchange traded options is their recorded amount.

Employee compensation expense (employee benefit expenses and share based compensation expense) were just under \$1 million for the current quarter versus \$7.1 million for the 2013 third quarter. The main difference from the prior year is that bonus accruals were substantially more in 2013 that in the current year. The Company records certain option related compensation directly on its financial statements as an expense and a corresponding liability. The change in the market price of Senvest shares in 2014 and the exercise of options resulted in a share based compensation expense that is included as part of employee benefits. This expense will fluctuate each period according to the change in the price of the Company's shares. The Company has not issued any new stock options since 2005.

The Company consolidates the RIMA Servest Mangement LLC, entity that serves as the investment manager of Servest Partners and Servest Israel Partners. The portion of the expected residual returns of the entity that does not belong to the Company is reflected as non-controlling interest on the statement of financial position. This non-controlling interest is owned by an executive of the Company and totalled \$64.8 million as at September 30, 2014 from \$64.9 million as at December 31, 2013.

At the end of September 30, 2014, Senvest had total consolidated assets of \$1,586.4 million versus \$1,424.1 million at the end of 2013. The main reason for this change is the increase in equity investments and other holdings. This increase was due to purchasing additional securities as well as fair value gains in the portfolio. Equity investments and other holdings increased to \$1,444.1 million from \$1,312.4 million last December. The Company's liabilities have correspondingly increased to \$902.6 million versus \$793.8 million at the end of 2013 primarily because of the increases in the equities sold short and liability for redeemable units.

#### CONSOLIDATION

As disclosed in the 2013 audited financial statements, IFRS 10, Consolidated Financial Statements, requires an entity to consolidate an investee when it has power over the investee, is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Under pre-2013 IFRS standards, consolidation was required when an entity had the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. The new IFRS 10 for 2013 and future years has had a major impact on the consolidated financial statements. As a result, the company is considered a principal with respect to the Funds (Senvest Partners Fund, Senvest Israel Partners Fund and now the new fund SCRIF), having enough exposure to the returns of both funds to be required to consolidate them. As a result, the underlying assets of each fund are consolidated, increasing the total assets of the consolidated financial statements with a corresponding increase in liability for redeemable units of subsidiaries. In the pre-2013 period the company was accounting for its interest in these funds using the equity method, so the net income to be reported going forward should not be affected from what it would otherwise have been. However, the consolidated statements of financial position, income and cash flows each report the gross transactions of the funds instead of a single line item. Furthermore, management fees earned by the company from the funds have been eliminated on consolidation. Readers are requested to refer to the 2013 audited financial statements for further information

#### **Functional currency**

Items included in the financial statements of each of the company's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The functional currency of the parent company is the US dollar.

#### **Presentation currency**

The company has adopted the Canadian dollar as its presentation currency, which in the opinion of management is the most appropriate presentation currency. Historically, the company's consolidated financial statements have been presented in Canadian dollars, and since the company's shares are listed on a Canadian stock exchange, management believes it would better serve the use of shareholders to continue issuing consolidated financial statements in Canadian dollars. The US dollar consolidated financial statements are translated into the presentation currency as follows: assets and liabilities – at the closing rate at the date of the consolidated statement of financial position; and income and expenses – at the average rate for the period. All resulting changes are recognized in other comprehensive income (loss) as currency translation differences. Equity items are translated using the historical rate.

#### Risks

The Company is exposed to various financial risks arising from its financial investments. These include market risks relating to equity prices, interest rates and currency risk and liquidity risk. Additional information on these risks is included in notes of the year end consolidated financial statements.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is composed of interest rate risk, currency risk and equity price risk.

#### **Interest rate risk**

Interest rate risk refers to the risk that interest expense on floating rate debt will vary as a result of changes in underlying interest rates. The Company's entire debt is primarily based on floating rates. The Company does not have a long- term stream of cash flow that it can match against fixed debt so it prefers to use primarily short-term floating rate debt. The Company does not mitigate its exposure to interest rate fluctuation on floating debt. If the interest rates do spike up, then the Company could enter into interest rate swaps or more probably just reduce its debt level. The Company has public equity holdings that it can liquidate to reduce its floating rate debt to zero.

#### **Currency risks**

Currency risk refers to the risk that values of financial assets and liabilities denominated in foreign currencies will vary as a result of changes in underlying foreign exchange rates. The Company's functional currency is the US dollar. The following are the main financial assets and financial liabilities that have items denominated in currencies other than the US dollar: cash and cash equivalents, due from/to brokers, bank advances, equity and other holdings, real estate investments, other assets and accounts payable.

#### **Equity price risk**

Equity price risk refers to the risk that the fair value of equity investments and equities sold short will vary as a result of changes in the market prices of the holdings. The vast majority of the equity investments and all of the equities sold short are based on quoted market prices as of the statement of financial position date. Market prices are subject to fluctuation and represent the unrealized gain or loss on the statement of financial position date. This unrealized amount may not be the amount that is ultimately realized. Changes in the market price of quoted securities may be related to a change in the financial outlook of the investee entities or due to the market in general.

Equities sold short represent obligations of the Company to make future delivery of specific securities and create an obligation to purchase the security at market prices prevailing at the later delivery date. As a result this creates the risk that the Company's ultimate obligation to satisfy the delivery requirements may exceed the amount of the proceeds initially received or the liability recorded in the financial statements.

The Company's equity investments have a downside risk limited to their recorded value while the risk of the equities sold short is open-ended. The Company is subject to commercial margin requirements which act as a barrier to the open-ended risks of the equities sold short. The Company closely monitors both its equity investments and its equities sold short. The analysis below assumes that equity investments with quoted values and equities sold short would increase or decrease at the same rate. As the two portfolios are not hedged together, a change in market prices could affect each differently.

The impact of a 30% change in the market prices of the Company's equity holdings with quoted value and equities sold short as at September 30, 2014 would be as follows (in thousands):

Fair value		Estimated fair value 30% price increase	Estimated fair value 30% price decrease	
Equity holdings-listed securities Equities sold short	1,258,063 (352,309)	1,635,482 (458,002)	880,644 (246,616)	
Before-tax impact on net earnings		271,726	(271,726)	

#### Liquidity risk

Liquidity risk is the risk the company will encounter in meeting its financial obligations. The company's largest assets are equity and other holdings. Most of this asset is made up of equities in public holdings which can be liquidated in a relatively short period of time. Due to the Company's large holding of liquid assets, it believes that it has sufficient resources to meet its obligations as they come due.

#### Credit risk

Credit risk refers to the risk that counterparty will fail to fulfill its obligations under a contract and will cause the company to suffer a loss. The majority of the holdings represent residual interests so they carry no credit risk.

From time to time the Company enters into derivative financial instruments consisting primarily of options and warrants to purchase or sell equities, equity indices and currencies. These derivative instruments were marked to market. There is deemed to be no credit risk for the options that are traded on exchanges. The warrant contracts are not exchange traded and allow the Company to purchase underlying equities at a fixed price. The maximum exposure to credit risk associated with these warrants is their recorded amount.

#### Capital risk management

The Company's objective when managing its capital is to maintain a solid capital structure appropriate for the nature of the Company's business. The Company considers its capital to be its Shareholders' Equity. The Company manages its Capital structure in light of changes in economic conditions. To maintain or adjust its capital structure the Company initiates normal issuer bids or can adjust the amount of dividends paid. The Company monitors capital on the basis of its debt to capital ratio. Its debt to capital ratio was as follows (in millions):

September 30, 2014		<b>December 31, 2013</b>
Total liabilities	ф00 <b>2</b> с	\$793.8
Total Habilities	\$902.6	\$193.6
Total equity	\$683.8	\$630.4
Debt to Capital ratio	1.32	1.26

The Company's goal is to maintain a debt to Capital ratio below 2.0 in order to limit the amount of risk. The Company believes that limiting its debt to Capital ratio in this manner is the best way to control risk. The Company's debt to capital ratio was at to 1.32 at the end of September 2014 from 1.26 at the end of 2013. Also the Company increased its debt to capital ratio limit to 2.0 in 2014 from 1.5 in 2013 as it seeks to utilize greater leverage than in the past.

#### Critical accounting estimates and judgments

The company makes estimates and assumptions concerning the future that will, by definition, seldom equal actual results. The following are the estimates applied by management that most significantly affect the company's consolidated financial statements. These estimates have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Critical accounting judgments

Consolidation of entities in which the company holds less than 50% of the voting rights

Management considers that the company has de facto control of RIMA Senvest Management L.L.C. (RIMA), even though it has no shareholding in this structured entity, because of the Company's board representation and the contractual terms of the investment advisory agreement. RIMA is the investment adviser to the Funds, and in turn the company is the investment sub-adviser to the Funds. As compensation for its investment sub-advisory services, the company is entitled to receive 60% of the management and incentive fees earned by RIMA, its structured entity, each fiscal year.

Management considers that the company has control of Senvest Master Fund, L.P., and Senvest Israel Partners, L.P. even though the company has less than 50% of the voting rights in each of the Funds. The company assessed that the removal rights of non-affiliated unitholders are exercisable but not strong enough given the company's decision-making authority over relevant activities, the remuneration to which it is entitled and its exposure to returns. The company, through its structured entity, is the majority unitholder of each of the Funds and acts as a principal while there are no other unitholders forming a group to exercise their votes collectively.

#### Fair value estimates of financial instruments

The fair value of financial instruments where no active market exists or where quoted prices are not otherwise available are determined by using valuation techniques. In these cases, the fair values are estimated from observable data in respect of similar financial instruments or by using models. Where market observable inputs are not available, they are estimated based on appropriate assumptions. To the extent practical, models use only observable data; however, areas such as credit risk (both the company's own credit risk and counterparty credit risk), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

#### Financial instruments in Level 1

The fair value of financial assets and financial liabilities traded in active markets are based on quoted market prices at the close of trading on the year-end date. The quoted market price used for financial assets and financial liabilities held by the company is the close price. Investments classified in Level 1 include active listed equities and derivatives traded on an exchange. The financial assets classified as Level 1 were approximately 83% of the total financial assets.

#### Financial instruments in Level 2

Financial instruments classified with Level 2 trade in markets that are not considered to be active but are valued based on quoted market prices, dealer quotations or valuation techniques that use market data. These valuation techniques maximize the use of observable market data where available and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. These include corporate bonds, thinly traded listed equities, over-the-counter derivatives and private equities.

The company uses a variety of methods and makes assumptions that are based on market conditions existing at each year-end date. Valuation techniques used for non-standardized financial instruments such as options and other over-the-counter derivatives include the use of comparable recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analyses, option pricing models and other valuation techniques commonly used by market participants, making maximum use of market inputs and relying as little as possible on entity-specific inputs. The financial assets classified as Level 2 were approximately 8% of the total financial assets.

#### Financial instruments in Level 3

Investments classified in Level 3 have significant unobservable inputs, as they trade infrequently. Level 3 instruments consist of unlisted equity investments and real estate investments. As observable prices are not available for these securities, the company has used valuation techniques to derive the fair value. The financial assets classified as Level 3 were about 9% of the total fair value of financial assets.

Level 3 valuations are reviewed by the Company's Chief Financial Officer (CFO), who reports directly to the Board on a quarterly basis in line with the Company's reporting dates. On an annual basis, close to the year-end date, the company obtains independent, third party appraisals to determine the fair value of the company's most significant Level 3 holdings. The company's CFO reviews the results of the independent valuations. Emphasis is placed on the valuation model used to determine its appropriateness, the assumptions made to determine whether it is consistent with the nature of the investment, and market conditions and inputs such as cash flow and discount rates to determine reasonableness.

As at September 30 2014, Level 3 instruments are in various entities and industries. At the start of the year the largest asset, which made up over half of the components of unlisted equity securities, was the investment in Talmer Bancorp, Inc. In February 2014 Talmer went public and started trading on the Nasdaq stock exchange under the symbol TLMR. In the third quarter the Company made an investment in the Bank of Cyprus (BOC) which was unlisted as at September 30, 2014. This investment of over \$80 million was the reason for the increase in Level 3 assets in the quarter. BOC completed a major recapitalization in the quarter where it raised new money. The Company is valuing its BOC investment as at September 30 2014 at the same value per share as the recapitalization. The Real estate investments comprise investments in private real estate companies and in real estate income trusts. The real estate companies are involved with various types of buildings in different geographical locations. For the main Level 3 instruments, the company relied on appraisals carried out by independent third party valuators. There was no established market for any of these investments, so the most likely scenario is a disposal of the underlying assets. For the investments in real estate income trusts, the company relied mainly on audited financial statements, valuing the assets at fair value. The most likely scenario is an eventual sale of the underlying properties and their subsequent distribution to the holders.

#### Liability for redeemable units

Liability for redeemable units represents the units in the consolidated funds that are not owned by the company. One class of units may be redeemed as of the end of the first calendar quarter that occurs not less than one year after the date that such units were purchased and at the end of each calendar quarter thereafter. A second class may be redeemed as of the end of the first month that occurs not less than 25 months after the date such units were purchased and at the end of each calendar quarter thereafter. A third class may be redeemed as of the end of any calendar month; provided, however, that redemptions made within the first 24 months will be subject to a redemption fee which payable to the funds. In addition there are notice periods of 30 to 60 days that must be given prior to any redemption. A fourth class may only be redeemed after two years. These units are recognized initially at fair value, net of any transaction costs incurred, and subsequently measured at redemption amount.

#### **Income taxes**

The company is subject to income taxes in numerous jurisdictions. Significant judgment is required in determining the worldwide provisions for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The company recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the year in which such determination is made.

QUARTERLY RESULTS
(In thousands except for earnings(loss) per share information)

Period	Total revenue and investment gain (loss)	Net income (loss)	Earnings (loss) per share
2014-3	(52,697)	(30,072)	(9.11)
2014-2	(16,237)	(19,772)	(7.09)
2014-1	150,171	81,357	24.83
2013-4	146,918	57,020	17.15
2013-3	98,395	48,042	13.69
2013-2	83,615	45,272	13.83
2013-1	160,748	92,995	28.53
2012-4	44,814	36,837	12.10

The Company maintains accounts with several major financial institutions in the U.S. who function as the Company's main prime brokers. The Company has assets with the prime brokers pledged as collateral for leverage. Although the prime brokers are large financial institutions there is no guarantee that any financial institution will not become insolvent. In addition there may be practical or time problems associated with enforcing the Company's rights to its assets in the case of such insolvency.

While both the U.S. Bankruptcy Code and the Securities Investor Protection Act seek to protect customer property in the event of a failure, insolvency or liquidation of a broker dealer, there is no certainty that, in the event of a failure of a broker dealer that has custody of the Company's assets, the company would not incur losses due to its assets being unavailable for a period of time, ultimately less than full recovery of its assets, or both. A significant majority of the Company's assets are in custody with four prime brokers, such losses could be significant.

On June 25, 2014 Senvest commenced a new normal course issuer bid to purchase a maximum of 130,000 of its own common shares before June 24, 2015. The Company has repurchased 5,900 shares under this plan. The number of common shares outstanding as at September 30, 2014 was 2,798,224 and as at November 1, 2014 was 2,798,224. The number of stock options outstanding totalled 51,000 as at September 30 2014 and as at November 1, 2014. There were no new stock options granted in 2014 and none have been granted since 2005.

In the year, the Company renegotiated its credit facility with a bank and has a demand revolving loan ("credit facility") and a demand revolving loan ("guarantee facility") available. The Company also has margin facilities with brokers. The Company now has available a 12 million euro guarantee facility that would allow standby letters of credit to be issued on behalf of the Company. In June 2013, the Company drew upon and received a 12 million euro letter of credit secured by a term deposit in the amount of \$16.8

million Canadian. This letter of credit expired in February 2014 and was not renewed. In addition, a first ranking movable hypothec in the amount of \$30 million on all of its assets has been granted as collateral for both of the facilities. According to the terms of the facilities, the Company is required to comply with certain financial covenants. During the period, the Company met the requirements of all the covenants.

#### **Potential Impact of Proposed Income Tax Rules**

On February 11, 2014, the federal Minister of Finance presented the majority government's 2014 Federal Budget (the "Budget"). The Budget has proposed income tax changes to parts of Canada's foreign affiliate regime effective January 1, 2015. On August 29, 2014, the Department of Finance released for consultation draft legislative proposals that would implement the tax measures from the Budget. The proposed changes, although in draft form and not yet enacted, could have an effect on the mechanism by which certain foreign income of the Company is taxed in Canada. The proposed changes will not be effective for the period covered by the Company's 2014 financial statements. However, if enacted, the proposed changes could negatively impact the Company's income tax expense and income tax liability, as well as the Company's cash flow, for 2015 and future taxation years. As the proposed changes relate to future taxation years, the Company cannot quantify the potential impact of these changes at the current time. The Company is monitoring these issues closely.

#### **Related party transactions**

The Company consolidates the RIMA Servest Mangement LLC, entity that serves as the investment manager of Servest Partners and Servest Israel Partners. The portion of the expected residual returns of the entity that does not belong to the Company is reflected as non-controlling interest on the statement of financial position. This non-controlling interest is owned by an executive of the Company and totalled \$64.8 million as at September 30, 2014 from \$64.9 million as at December 31, 2013.

#### **Significant Equity Investments**

For information on a summary of financial information from certain significant investees please refer to the 2013 annual report. The accounts of Senvest Partners, Senvest Israel Partners and (now) Senvest Cyprus recovery Investment Fund are consolidated with the Company's accounts.

#### FORWARD LOOKING STATEMENTS

This MD&A contains "forward looking statements" which reflect the current expectations of management regarding our future growth, results of operations, performance and business prospects and opportunities. Wherever possible, words such as "may", "would", "could", "will", "anticipate", "believe", "plan", "expect", "intend", "estimate", "aim", "endeavour" and similar expressions have been used to identify these forward looking statements. These statements reflect our current beliefs with respect to future events and are based on information currently available to us. Forward looking statements involve significant known and unknown risks, uncertainties and assumptions. Many factors could cause our actual results, performance or achievements to be materially different from any future results, performance or achievements that may be expressed or implied by such forward looking statements including, without limitation, those Risk Factors listed in the Company's annual information form. Should one or more of these risks or uncertainties materialize, or should assumptions underlying the forward looking statements prove incorrect, actual results, performance or achievements could vary materially from those expressed or implied by the forward looking statements contained in this MD&A. These forward looking statements are made as of November 10, 2014 and will not be updated or revised except as required by applicable securities law.

#### OTHER FINANCIAL INFORMATION

There is additional financial information about the Company on Sedar at <a href="www.sedar.com">www.sedar.com</a>, as well the Company's (or RIMA Senvest) US SEC filings on <a href="www.sec.gov">www.sec.gov</a> and on the Company's website at <a href="www.senvest.com">www.senvest.com</a>.

#### **INTERNAL CONTROLS**

The Company's President and Chief Executive Officer and its Vice-President and Chief Financial Officer are responsible for establishing and maintaining the Company's disclosure controls and procedures. After evaluating the effectiveness of the Company's disclosure controls and procedures as at September 30, 2014 they have concluded that the Company's disclosure controls and procedures are adequate and effective to ensure that material information relating to the company and its subsidiaries would have been known to them.

Internal control over financial reporting (ICFR) is designed to provide reasonable assurance regarding the reliability of the Company's financial reporting and its compliance with Generally Accepted Accounting Principles in its financial statements. The President and Chief Executive Officer and the Vice-President and Chief Financial Officer have supervised the evaluation of the design and effectiveness of the Company's internal controls over financial reporting as of September 30 2014 and believe the design and effectiveness to be adequate to provide such reasonable assurance using the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. There have been no changes in the Company's ICFR during the year ended September 30, 2014, that have materially affected, or are reasonably likely to materially affect, the effectiveness of the ICFR.

(Signed)

Victor Mashaal

Chairman of the Board and President

November 12, 2014

(Management Discussion and Analysis ("MD&A") provides a review of Senvest Capital Inc.'s operations, performance and financial condition for the period ended September 30, 2014, and should be read in conjunction with the 2013 annual report. Readers are also requested to read the Annual Information Form as well as visit the SEDAR website at <a href="www.sedar.com">www.sedar.com</a> for additional information. This MD&A also contains certain forward-looking statements with respect to the Corporation. These forward-looking statements, by their nature necessarily involve risks and uncertainties that could cause actual results to differ materially from those contemplated by these forward-looking statements. We consider the assumptions on which these forward-looking statements are based to be reasonable, but caution the reader that these assumptions regarding future events, many of which are beyond our control may ultimately prove to be incorrect.)

Interim Consolidated Statements of Financial Position (Unaudited)

(in thousands of Canadian dollars)

	Note	As at September 30, 2014 \$	As at December 31, 2013
Assets			
Cash and cash equivalents Restricted short-term investment Due from brokers Equity investments and other holdings Investments in associates Real estate investments Income taxes receivable Deferred income tax assets Other assets	5	7,204 453 75,722 1,444,060 17,982 33,599 1,566 1,141 4,705	12,518 16,908 24,446 1,312,406 18,458 32,441 607 6,363
Total assets		1,586,432	1,424,147
Liabilities			
Bank advances Trade and other payables Due to brokers Equities sold short and derivative liabilities Redemptions payable Subscriptions received in advance Income taxes payable Liabilities under cash-settled share-based payments Deferred income tax liabilities Liability for redeemable units  Total liabilities	5	2,418 11,171 28,556 365,224 336 - 6,649 28,180 460,112	35,585 207,998 111,572 17,441 9,753 5,302 6,192 24,439 375,503
Equity			
Equity attributable to owners of the parent Share capital Accumulated other comprehensive income Retained earnings		15,466 42,305 561,129	15,499 11,798 537,760
Total equity attributable to owners of the parent		618,900	565,057
Non-controlling interests		64,886	65,305
Total equity		683,786	630,362
Total liabilities and equity		1,586,432	1,424,147

The notes on pages 1 to 23 are an integral part of these condensed interim consolidated financial statements.

### **Approved by the Board of Directors**

Director	Director

Interim Consolidated Statements of Income (Loss)

### (Unaudited) For the three and nine months ended September 30, 2014 and 2013

(in thousands of Canadian dollars, except per share data)

1	Note	2014 \$	2013 \$	2014 \$	2013 \$
Revenue					
Interest income		542	1,558	2,062	5,334
Net dividend income		1,944	1,830	6,938	5,354
Other income	_	94	127	239	229
		2,580	3,515	9,239	10,917
Investment Gain (losses)					
Net change in fair value of equity investments and		(74.550)	05 102	55 577	229 (05
other holdings Net change in fair value of real estate investments		(74,550) (3,176)	95,183 723	55,577 (2,656)	328,695 822
Share of income (loss) of associates		(538)	(19)	(1,422)	135
Foreign exchange gain (loss)		22,987	(1,007)	20,499	2,189
	_	(55,277)	94,880	71,998	331,841
Total revenue and investment gains (losses)	_	(52,697)	98,395	81,237	342,758
Operating costs and other expenses Employee benefit expense Interest expense Transaction costs		971 887 1,692	7,077 912 1,454	12,243 2,294 6,560	17,387 2,685 4,921
Other operating expenses		2,613	965	6,467	4,016
		6,163	10,408	27,564	29,009
Change in redemption amount of redeemable units	_	(27,698)	34,019	16,368	110,217
Income (loss) before income taxes		(31,162)	53,968	37,305	203,532
Income taxes expense (recovery)		(1,090)	5,926	5,792	17,222
Net income (loss) for the period	_	(30,072)	48,042	31,513	186,310
Net income (loss) attributable to: Owners of the parent Non-controlling interests		(25,547) (4,525)	40,038 8,004	24,223 7,290	161,814 24,496
Earnings (loss) per share Basic Diluted		(9.11) (9.11)	13.93 13.69	8.65 8.65	56.97 56.61

Interim Consolidated Statements of Comprehensive Income (loss) (Unaudited) For the three and nine months ended September 30, 2014 and 2013

(in thousands of Canadian dollars)				
	2014 \$	2013 \$	2014 \$	<b>2013</b> \$
Net income (loss) for the period	(30,072)	48,042	31,513	186,310
Other comprehensive income (loss) Currency translation differences	33,268	(11,310)	33,903	14,129
Comprehensive income (loss) for the period	3,196	36,732	65,416	200,439
Comprehensive income (loss) attributable to: Owners of the parent Non-controlling interests	4,509 (1,313)	29,760 6,972	54,730 10,686	174,827 25,612

Interim Consolidated Statements of Changes in Equity (Unaudited) For the nine months ended September 30, 2014 and 2013

(in thousands of Canadian dollars)

#### Attributable to owners of the parent

	Share capital \$	Accumulated other comprehensive income	Retained earnings \$	Total \$	Non- controlling interests \$	Total equity
Balance – January 1, 2013	12,983	(17,770)	336,203	331,416	27,415	358,831
Net income for the period Other comprehensive income	-	13,013	161,814 -	161,814 13,013	24,496 1,116	186,310 14,129
Comprehensive income for the period		13,013	161,814	174,827	25,612	200,439
Repurchase of common shares Exercise of options Distribution to non-controlling interest	(266) 1,678	- - -	(4,932) - -	(5,198) 1,678	(1,106)	(5,198) 1,678 (1,106)
Balance – September 30, 2013	14,395	(4,757)	493,085	502,723	51,921	554,644
Balance – January 1, 2014	15,499	11,798	537,760	565,057	65,305	630,362
Net income for the period Other comprehensive income	- -	30,507	24,223	24,223 30,507	7,290 3,396	31,513 33,903
Comprehensive income for the period		30,507	24,223	54,730	10,686	65,416
Repurchase of common shares Exercise of options Distribution to non-controlling interest	(33)	: :	(854) - -	(887) - -	(11,105)	(887) - (11,105)
Balance – September 30, 2014	15,466	42,305	561,129	618,900	64,886	683,786

Interim Consolidated Statements of Cash Flows

### (Unaudited) For the nine months ended September 30, 2014 and 2013

(in thousands of Canadian dollars)

	Note	2014 \$	2013 \$
Cash flows provided by (used in)			
Operating activities Net income for the period Adjustments for non-cash items Purchase of equity investments and other holdings at fair value through profit or loss Purchase of equities sold short and derivative liabilities Proceeds on sale of equity investments and other holdings at fair value through profit or loss Proceeds from equities sold short and derivative liabilities Dividends and distributions received from real estate investments	7a	31,513 (63,089) (805,447) (648,521) 780,776 913,348 2,133	186,310 (190,788) (563,348) (275,186) 544,832 284,187
Repurchase of share options Changes in working capital items	7b	(79,588)	(257) (45,156)
Net cash generated (used) in operating activities		131,125	(59,406)
Investing activities  Transfers from (to) restricted short-term investment Purchase of real estate investments Proceeds on sale of real estate investments Purchase of equity investments and other holdings designated as fair value through profit or loss Proceeds on sale of equity investments and other holdings designated as fair value through profit or loss Purchase of investments in associates		16,955 (4,905) - (1,796) - -	(16,734) (2,979) 4,177 (1,533) 9,269 (9,529)
Net cash used in investing activities		10,254	(17,329)
Financing activities Distributions paid to non-controlling interests Increase in bank advances Increase (decrease) in due to brokers Proceeds on issuance of shares Repurchase of common shares Proceeds from issuance of redeemable units Amounts paid on redemption of redeemable units		(11,105) 2,363 (186,118) - (887) 70,208 (21,698)	(1,106) 595 81,139 1,678 (5,198)
Net cash generated (used) in financing activities		(147,237)	76,936
Increase (decrease) in cash and cash equivalents		(5,858)	201
Effect of changes in foreign exchange rates on cash and cash equivalents		544	24
Cash and cash equivalents – Beginning of period		12,518	602
Cash and cash equivalents – End of period		7,204	827
Amounts of cash flows classified within operating activities: Cash paid for interest Cash paid for dividends on equities sold short Cash received on interest Cash received on dividends Cash paid for income taxes		2,088 2,563 1,578 10,124 10,204	2,597 949 5,330 6,456 720

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### 1 General information

Senvest Capital Inc. (the "company") was incorporated under Part I of the Canada Corporations Act on November 20, 1968 under the name Sensormatic Electronics Canada Limited, and was continued under the Canada Business Corporations Act under the same name on July 23, 1979. On April 21, 1991, the company changed its name to Senvest Capital Inc. The company and its subsidiaries hold investments in equity and real estate holdings that are located predominantly in the United States. The company's head office and principal place of business is located at 1000 Sherbrooke Street West, Suite 2400, Montréal, Quebec. The company's shares are traded on the Toronto Stock Exchange under the symbol "SEC".

#### 2 Summary of significant accounting policies

#### **Basis of preparation**

These condensed interim financial statements for the nine months ended September 30, 2014 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The condensed interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2013, which have been prepared in accordance with IFRSs.

The Board of Directors (Board) approved these consolidated financial statements for issue on November 10, 2014

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the company's accounting policies. The areas involving a higher degree of judgment or complexity or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 3.

#### **Basis of measurement**

The consolidated financial statements have been prepared under the historical cost convention, except for financial assets and financial liabilities held at fair value through profit or loss, including derivative instruments and liabilities under cash-settled share-based payments which have been measured at fair value.

#### Consolidation

The financial statements of the company consolidate the accounts of the company, its subsidiaries and its structured entities. All intercompany transactions, balances and unrealized gains and losses from intercompany transactions are eliminated on consolidation. Where applicable, amounts reported by subsidiaries, associates and structured entities have been adjusted to conform with the company's accounting policies.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### **Subsidiaries**

Subsidiaries are all entities (including structured entities) over which the company has control. The company controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the company. They are deconsolidated from the date that control ceases.

#### Investments in associates

Associates are entities over which the company has significant influence but not control, generally accompanying a holding of between 20% to 50% of the voting rights. The financial results of the company's investments in its associates are included in the company's results according to the equity method.

Subsequent to the acquisition date, the company's share of profits or losses of associates is recognized in the consolidated statement of income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the company's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the company does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

Dilution gains and losses arising from changes in interests in investments in associates are recognized in the consolidated statement of income.

The company assesses at each year-end whether there is any objective evidence that its interests in associates are impaired. If impaired, the carrying value of the company's share of the underlying assets of associates is written down to its estimated recoverable amount (being the higher of fair value less cost to sell and value in use) and charged to the consolidated statement of income. In accordance with International Accounting Standard (IAS) 36, Impairment of Assets, impairment losses are reversed in subsequent years if the recoverable amount of the investment subsequently increases and the increase can be related objectively to an event occurring after the impairment was recognized.

The company has investments in associates which hold investment properties. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the date of the consolidated statement of financial position. Gains or losses arising from changes in the fair value of investment properties are included in the statement of income (loss) of the associate in the year in which they arise.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### Liability for redeemable units

Liability for redeemable units represents the units in Senvest Master Fund, L.P., Senvest Israel Partners, L.P. and Senvest Cyprus Recovery Investment Partners, L.P. Fund (the Funds or individually the Fund) that are not owned by the company. Senvest Master Fund, L.P. and Senvest Israel Partners, L.P. have one class of units that may be redeemed as of the end of the first calendar quarter that occurs not less than one year after the date that such units were purchased and at the end of each calendar quarter thereafter. A second class may be redeemed as of the end of the first month that occurs not less than 25 months after the date such units were purchased and at the end of each calendar quarter thereafter. A third class may be redeemed as of the end of any calendar month; however, redemptions made within the first 24 months will be subject to a redemption fee of 3% to 5% which is payable to the Funds. In addition there are notice periods of 30 to 60 days that must be given prior to any redemption. Senvest Cyprus Recovery Investment Partners, L.P. Fund have units that cannot be redeemed for at least two years. These units are recognized initially at fair value, net of any transaction costs incurred, and subsequently units are measured at the redemption amount.

Redeemable units are issued and redeemed at the holder's option at prices based on each Fund's net asset value per unit at the time of subscription or redemption. Each Fund's net asset value per unit is calculated by dividing the net assets attributable to the holders of each class of redeemable units by the total number of outstanding redeemable units for each respective class. In accordance with the provisions of the Funds' offering documents, investment positions are valued at the close price for the purpose of determining the net asset value per unit for subscriptions and redemptions.

#### Non-controlling interests

Non-controlling interests represent equity interests in the structured entity owned by outside parties. The share of net assets of the structured entity attributable to non-controlling interests is presented as a component of equity. Their share of net income and comprehensive income is recognized directly in equity. Changes in the parent company's ownership interest in the structured entity that do not result in a loss of control are accounted for as equity transactions.

#### Foreign currency translation

#### Functional currency

Items included in the financial statements of each of the company's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The functional currency of the parent company is the US dollar.

#### Transactions and balances

Foreign currency transactions are translated into the relevant functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in currencies other than an entity's functional currency are recognized in the consolidated statement of income.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

All foreign exchange gains and losses are presented in the consolidated statement of income (loss) in Foreign exchange gain (loss).

Consolidation and foreign operations

The financial statements of an entity that has a functional currency different from that of the parent company are translated into US dollars as follows: assets and liabilities – at the closing rate at the date of the consolidated statement of financial position; and income and expenses – at the average rate for the period (as this is considered a reasonable approximation of actual rates). All resulting changes are recognized in other comprehensive income (loss) as currency translation differences.

When an entity disposes of its entire interest in a foreign operation, or loses control or significant influence over a foreign operation, the foreign exchange gains or losses accumulated in other comprehensive income (loss) related to the foreign operation are recognized in net income. If an entity disposes of part of an interest in a foreign operation which remains a subsidiary, a proportionate amount of foreign exchange gains or losses accumulated in other comprehensive income (loss) related to the subsidiary are reallocated between controlling and non-controlling interests.

#### Presentation currency

The company has adopted the Canadian dollar as its presentation currency, which in the opinion of management is the most appropriate presentation currency. Historically, the company's consolidated financial statements have been presented in Canadian dollars, and since the company's shares are listed on a Canadian stock exchange, management believes it would better serve the use of shareholders to continue issuing consolidated financial statements in Canadian dollars. The US dollar consolidated financial statements described above are translated into the presentation currency as follows: assets and liabilities – at the closing rate at the date of the consolidated statement of financial position; and income and expenses – at the average rate for the period. All resulting changes are recognized in other comprehensive income (loss) as currency translation differences. Equity items are translated using the historical rate.

#### Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, deposits held with banks and other short-term highly liquid investments with original maturities of three months or less.

#### **Financial instruments**

At initial recognition, the company classifies its financial instruments in the following categories, depending on the purpose for which the instruments were acquired:

a) Financial assets and financial liabilities at fair value through profit or loss

#### Classification

The company classifies its equity investments and other holdings, real estate investments and equities sold short and derivative liabilities as financial assets or financial liabilities at fair value through profit or loss.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

This category has two subcategories: financial assets or financial liabilities held for trading and those designated at fair value through profit or loss.

#### i) Financial assets and financial liabilities held for trading

A financial asset or financial liability is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if on initial recognition it is part of a portfolio of identifiable financial investments that are managed together and for which there is evidence of a recent actual pattern of short-term profit taking. Derivatives are also categorized as held for trading. The company does not classify any derivatives as hedges in a hedging relationship.

The company makes short sales in which a borrowed security is sold in anticipation of a decline in the market value of that security, or it may use short sales for various arbitrage transactions.

From time to time, the company enters into derivative financial instruments for speculative purposes. These instruments are marked to market, and the corresponding gains and losses for the year are recognized in the consolidated statement of income. The carrying value of these instruments is fair value, which approximates the gain or loss that would be realized if the position were closed out as at the consolidated statement of financial position date. The fair value is included in equity investments and other holdings if in an asset position or equities sold short and derivative liabilities if in a liability position.

#### ii) Financial assets designated as fair value through profit or loss

Financial assets designated as fair value through profit or loss are financial instruments that are not classified as held for trading but are managed, and their performance is evaluated on a fair value basis in accordance with the company's documented investment strategy.

The company's policy requires management to evaluate the information about these financial assets and financial liabilities on a fair value basis together with other related financial information

#### Recognition, derecognition and measurement

Regular purchases and sales of investments are recognized on the trade date – the date on which the company commits to purchase or sell the investment. Financial assets and financial liabilities at fair value through profit or loss are initially recognized at fair value. Transaction costs are expensed as incurred in the consolidated statement of income.

Subsequent to initial recognition, all financial assets at fair value through profit or loss are measured at fair value. Gains and losses arising from changes in the fair value of financial assets or financial liabilities at fair value through profit or loss are presented in the consolidated statement of income in net change in fair value of equity investments and other holdings or net change in fair value of real estate investments in the period in which they arise.

Dividend income from financial assets at fair value through profit or loss is recognized in the consolidated statement of income as net dividend income when the company's right to receive

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

payment is established. Interest on debt securities at fair value through profit or loss is recognized in the consolidated statement of income in interest income based on the effective interest rate. Dividend expense on equities sold short is included in net dividend income.

Financial assets and financial liabilities are recognized when the company becomes a party to the contractual provisions of the instrument. Financial assets are derecognized when the rights to receive cash flows from the assets have expired or have been transferred and the company has transferred substantially all risks and rewards of ownership.

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognized amounts and when there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously.

#### b) Loans and receivables

#### Classification

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The company's loans and receivables comprise cash and cash equivalents, restricted short-term investment and due from brokers, as well as loans to employees, which are included in other assets.

Recognition, derecognition and measurement

Loans and receivables are initially recognized at the amount expected to be received less, when material, a discount to reduce the loans and receivables to fair value. Subsequently, loans and receivables are measured at amortized cost using the effective interest method less a provision for impairment.

At each reporting date, the company assesses whether there is objective evidence that a financial asset is impaired. If such evidence exists, the company recognizes an impairment loss, as follows:

- The loss is the difference between the amortized cost of the loan or receivable and the present value of the estimated future cash flows, discounted using the instrument's original effective interest rate. The carrying amount of the asset is reduced by this amount either directly or indirectly through the use of an allowance account.
- Impairment losses on financial assets carried at amortized cost are reversed in subsequent periods if the amount of the loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized.

#### c) Financial liabilities at amortized cost

#### Classification

Financial liabilities at amortized cost comprise bank advances, trade and other payables, due to brokers, redemptions payable and liability for redeemable units.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

Recognition, derecognition and measurement

Trade and other payables are initially recognized at the amount required to be paid less, when material, a discount to reduce the payables to fair value. Subsequently, trade and other payables are measured at amortized cost using the effective interest method. Bank advances, due to brokers, redemptions payable and subscriptions received in advance are recognized initially at fair value, net of any transaction costs incurred, and subsequently at amortized cost using the effective interest method.

#### Due from and to brokers

Amounts due from and to brokers represent positive and negative cash balances or margins, respectively, and pending trades

A provision for impairment of amounts due from brokers is established when there is objective evidence that the company will not be able to collect all amounts due from the relevant broker. Significant financial difficulties of the broker, probability that the broker will enter bankruptcy or financial reorganization, and default in payments are considered indicators that the amount due from brokers is impaired. Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

#### **Income tax**

Income tax comprises current and deferred tax. Income tax is recognized in the consolidated statement of income except to the extent that it relates to items recognized directly in equity, in which case the income tax is also recognized directly in equity.

Current income tax is calculated on the basis of the tax laws enacted or substantively enacted at the consolidated statement of financial position date in the countries where the company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognized, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognized if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted at the consolidated statement of financial position date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be used.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the company and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### Interest income and dividend income

Interest income

Interest income is recognized using the effective interest method. It includes interest income from cash and cash equivalents and interest on debt securities at fair value through profit or loss.

Dividend income

Dividend income is recognized when the company's right to receive payments is established.

#### **Transaction costs**

Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of an investment.

Transaction costs related to financial assets and financial liabilities at fair value through profit or loss are expensed as incurred. Transaction costs for all other financial instruments are capitalized, except for instruments with maturity dates, in which case transaction costs are amortized over the expected life of the instrument using the effective interest method

#### **Employee benefits**

Post-employment benefit obligations

Employees of companies included in these consolidated financial statements have entitlements under company pension plans which are defined contribution pension plans. The cost of defined contribution pension plans is charged to expense as the contributions become payable and is included in the same line item as the related compensation cost in the consolidated statement of income.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### Share-based payments

The company grants stock options to certain employees, directors and senior executives. Stock options vest on the grant date and expire after ten years. The fair value of each award is measured at the date of grant using the Black-Scholes option pricing model. The stock option plan allows the employees, directors and senior executives the choice whether to settle in cash or equity instruments. The liability incurred is measured at fair value, and the company recognizes immediately the compensation expense and a liability payable for the option. The fair value of the liability is remeasured at each reporting date and at the settlement date. Any changes in fair value are recognized in profit or loss as share-based compensation expense for the year. If the entity pays in cash on settlement rather than by issuing equity instruments, that payment will be applied to settle the liability in full.

#### **Share capital**

Common shares are classified as equity. Incremental costs directly attributable to the issue of new common shares or options are recorded in equity as a deduction, net of tax, from the proceeds.

#### **Dividend distribution**

Dividends on the company's common shares are recognized in the company's consolidated financial statements in the year in which the dividends are declared and approved by the company's Board.

#### Earnings per share

Basic earnings per share is calculated by dividing the net income for the year attributable to equity owners of the parent by the weighted average number of common shares outstanding during the year.

Diluted earnings per share is calculated by adjusting the weighted average number of common shares outstanding for dilutive instruments. The company's potentially dilutive common shares comprise stock options granted to employees, directors and senior executives. In calculating diluted earnings per share, the assumed proceeds on exercise of options are regarded as having been used to repurchase common shares at the average market price during the year.

#### New and amended Accounting standards adopted in 2014

The following standards have been adopted by the company for the first time for the financial year beginning on January 1, 2014.

- Amendment to IAS 32, Financial Instruments: Presentation, clarifies the circumstances in which financial assets and financial liabilities may be offset on the consolidated statement of financial position. The amendment is effective for years beginning on or after January 1, 2014. The adoption of the amendment to IAS 32 did not have a significant impact on the consolidated financial statements.
- Amendments to IAS 36 relates to impaired asset disclosure requirements The amendment are effective for years beginning on or after January 1, 2014. The adoption of the amendment to IAS 36 did not have a significant impact on the consolidated financial statements.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

• Amendments to IFRS 10 define "investment entities" and introduce an exception from consolidation for investment entities. IFRS 12 and IAS 27, Separate Financial Statements (amended in 2011), are amended to introduce disclosures that an investment entity needs to make. These amendments are effective for years beginning on or after January 1, 2014 and did not have an impact on the consolidated financial statements.

#### Accounting standards and amendments issued but not yet applied

The company presents the developments that are relevant to its activities and transactions. The following revised standards and amendments are effective for annual periods beginning after January 1, 2014 and have not been applied in preparing these consolidated financial statements. The company has not early adopted these standards and amendments.

• IFRS 9, Financial Instruments, was issued in November 2009. It addresses classification, measurement and recognition of financial assets and financial liabilities and replaces the multiple category and measurement models for debt instruments in IAS 39, Financial Instruments: Recognition and Measurement, with a new mixed measurement model with only two categories: amortized cost and fair value through profit or loss. IFRS 9 also replaces the models for measuring equity instruments, and such instruments are either recognized at fair value through profit or loss or at fair value through other comprehensive income. Where such equity instruments are measured at fair value through other comprehensive income, dividends, to the extent not clearly representing a return of investment, are recognized in profit or loss; however, other gains and losses (including impairments) associated with such instruments remain in accumulated other comprehensive income indefinitely.

Requirements for financial liabilities were added in October 2010, and they largely carried forward existing requirements in IAS 39, except that fair value changes due to credit risk for liabilities designated at fair value through profit or loss would generally be recorded in other comprehensive income. The effective date of this standard is January 1, 2018.

IFRS 9 was amended in November 2013, mainly to include guidance on hedge accounting; allow entities to early adopt the requirement to recognize changes in fair value attributable to changes in an entity's own credit risk from financial liabilities designated under the fair value option in other comprehensive income (without having to adopt the remainder of IFRS 9); and remove the previous mandatory effective date of January 1, 2015, although the standard is available for early adoption. The company is currently assessing the impact of this standard on the consolidated financial statements.

• Amendment to IFRS 2, Share-based Payment, clarifies the definition of vesting conditions. The amendment applies to share-based payment transactions for which the grant date is on or after July 1, 2014. The adoption of the amendment to IFRS 2 is not expected to have a significant impact on the consolidated financial statements.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

- The following improvements are also scheduled to be effective on or after July 1, 2014 and are not expected to have a significant impact on the consolidated financial statements:
  - IFRS 8, Operating Segments, has been amended to require disclosure of judgments made by management in aggregating segments and to require a reconciliation of segment assets to the entity's assets when segment assets are reported.
  - IAS 24, Related Party Disclosures, has been amended to revise the definition of related party to include an entity that provides key management personnel services to the reporting entity or its parent, and to clarify the related disclosure requirements.

#### 3 Critical accounting estimates and judgments

#### **Critical accounting estimates**

The company makes estimates and assumptions concerning the future that will, by definition, seldom equal actual results. The following are the estimates applied by management that most significantly affect the company's consolidated financial statements. These estimates have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Fair value of financial instruments

The fair value of financial instruments where no active market exists or where listed prices are not otherwise available are determined by using valuation techniques. In these cases, the fair values are estimated from observable data in respect of similar financial instruments or by using models. Where market observable inputs are not available, they are estimated based on appropriate assumptions. To the extent practical, models use only observable data; however, areas such as credit risk (both the company's own credit risk and counterparty credit risk), volatilities and correlations require management to make estimates.

Changes in assumptions about these factors could affect the reported fair value of financial instruments.

Refer to note 4 for risk sensitivity information for financial instruments.

#### **Income taxes**

The company is subject to income taxes in numerous jurisdictions. Significant judgment is required in determining the worldwide provisions for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The company recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the year in which such determination is made.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### Critical accounting judgments

Consolidation of entities in which the company holds less than 50% of the voting rights.

Management considers that the company has de facto control of RIMA Senvest Management L.L.C. (RIMA), even though it has no shareholding in this structured entity, because of the Company's board representation and the contractual terms of the investment advisory agreement. RIMA is the investment adviser to the Funds, and in turn the company is the investment sub-advisory services, the company is entitled to receive 60% of the management and incentive fees earned by RIMA, its structured entity, each fiscal year.

Management considers that the company has control of Senvest Master Fund, L.P. and Senvest Israel Partners, L.P. even though the company has less than 50% of the voting rights in each of the Funds. The company assessed that the removal rights of non-affiliated unitholders are exercisable but not strong enough given the company's decision-making authority over relevant activities, the remuneration to which it is entitled and its exposure to returns. The company, through its structured entity, is the majority unitholder of each of the Funds and acts as a principal while there are no other unitholders forming a group to exercise their votes collectively.

#### 4 Financial risks

#### Financial risk factors

The company's activities expose it to a variety of financial risks: market risk (including fair value interest rate risk, cash flow interest rate risk, currency risk and equity price risk), credit risk and liquidity risk.

The company's overall risk management program seeks to maximize the returns derived for the level of risk to which the company is exposed and seeks to minimize potential adverse effects on the company's financial performance. Managing these risks is carried out by management under policies approved by the Board.

The company uses different methods to measure and manage the various types of risk to which it is exposed; these methods are explained below

#### Market risk

Fair value and cash flow interest rate risks

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates.

The majority of the company's debt is based on floating rates which expose the company to cash flow interest rate risk. The company does not have a long-term stream of cash flows that it can match against this type of fixed debt, so it prefers to use short-term floating rate debt. The company does not mitigate its exposure to interest rate fluctuation on floating rate debt. If interest rates spike, then the company could enter into interest rate swaps or more probably just reduce its debt level. As at September 30, 2014, the company has listed equity securities of \$1,256 million (2013 – \$960.5 million). It can sell these securities to reduce its floating rate debt. As at September 30, 2014, a 1% increase or decrease in interest rates, with all other variables remaining constant, would impact interest expense by approximately \$310 thousand over the next 12 months (2013 – \$1.93 million).

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### Currency risk

Currency risk is the risk that the value of monetary financial assets and financial liabilities denominated in foreign currencies will vary as a result of changes in underlying foreign exchange rates. The company is exposed to currency risk due to potential variations in currencies other than the US dollar. The following tables summarize the company's main monetary financial assets and financial liabilities whose fair value is predominantly determined in currencies other than the US dollar, the company's functional currency, and the effect on pre-tax income of a 10% change in currency exchange rates:

Euro
Canadian dollar
Israeli shekel
Argentine peso
Swiss franc
British pound sterling
Japanese yen

Financial assets \$	Financial liabilities \$	Net exposure \$	Effect of a 10% increase or decrease \$
143,601	(122,455)	21,146	2,115
20,198	(67,355)	(47,157)	(4,715)
17,399	(9,802)	7,597	760
7,769	-	7,769	777
8,385	(57,158)	(48,773)	(4,877)
7,049	-	7,049	705
	(116,772)	(116,772)	(11,677)
204,401	(373,542)	(169,141)	(16,912)

#### Equity price risk

Equity price risk is the risk that the fair value of equity investments and other holdings and equities sold short and derivative liabilities will vary as a result of changes in the market prices of the holdings. The majority of the company's equity investments and other holdings and all of the equities sold short are based on quoted market prices as at the consolidated statement of financial position date. Changes in the market price of quoted securities may be related to a change in the financial outlook of the investee entities or due to the market in general. Where non-monetary financial instruments – for example, equity securities – are denominated in currencies other than the US dollar, the price, initially expressed in a foreign currency and then converted into US dollars, will also fluctuate because of changes in foreign exchange rates.

Equities sold short represent obligations of the company to make future delivery of specific securities and create an obligation to purchase the security at market prices prevailing at the later delivery date. This creates the risk that the company's ultimate obligation to satisfy the delivery requirements will exceed the amount of the proceeds initially received or the liability recorded in the consolidated financial statements.

The company's equity investments and other holdings have a downside risk limited to their carrying value, while the risk of equities sold short and derivative liabilities is open-ended. The company is subject to commercial margin requirements which act as a barrier to the open-ended risks of the equities sold short and derivative liabilities. The company closely monitors both its equity investments and other holdings and its equities sold short and derivative liabilities.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

The impact of a 30% change in the market prices of the company's equity investments with quoted value and equities sold short would be as follows:

		otember 30, 2014	
	Fair value \$	Estimated fair value with a 30% price increase \$	Estimated fair value with a 30% price decrease \$
Equity investments and other holdings Listed equity securities Equities sold short	1,258,063 (352,309)	1,635,482 (458,002)	880,644 (246,616)
Before-tax impact on net income		271,726	(271,726)

The above analysis assumes that equity investments with quoted values and equities sold short would increase or decrease at the same rate. As the two portfolios are not hedged together, a change in market prices will affect each differently.

#### Credit risk

Credit risk is the risk that a counterparty will fail to fulfill its obligations under a contract and will cause the company to suffer a loss.

All transactions in listed securities are settled or paid for upon delivery using approved brokers. The risk of default is considered minimal, as delivery of securities sold is executed only once the broker has received payment. Payment is made on a purchase once the securities have been received by the broker. The trade will fail if either party fails to meet its obligations.

The company is also exposed to counterparty credit risk on its cash and cash equivalents, restricted short-term investment and due from brokers

The company manages counterparty credit risk by dealing only with parties approved by the Board. From time to time, the company enters into derivative financial instruments consisting primarily of warrants and options to purchase or sell equity indices and currencies. These derivative instruments are marked to market. There is deemed to be no credit risk for the options because they are traded on exchanges. The warrant contracts are not traded on an exchange and allow the company to purchase underlying equities at a fixed price.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### Liquidity risk

Liquidity risk is the risk the company will encounter difficulties in meeting its financial obligations. The company's largest assets are equity investments and other holdings. Most of these assets are made up of equities in public holdings which can be liquidated in a relatively short time. Due to its large holding of liquid assets, the company believes that it has sufficient resources to meet its obligations.

All financial liabilities other than equities sold short and derivative liabilities as at the consolidated statement of financial position date mature or are expected to be repaid within one year. The liquidity risk related to these liabilities is managed by maintaining a portfolio of liquid investment assets.

#### Capital risk management

The company's objective when managing its capital is to maintain a solid capital structure appropriate for the nature of its business. The company considers its capital to be its equity. The company manages its capital structure in light of changes in economic conditions. To maintain or adjust its capital structure, the company initiates normal course issuer bids or adjusts the amount of dividends paid. The company monitors capital on the basis of its debt-to-capital ratio, which is as follows:

	As at September 30, 2014	As at December 31, 2013
Total liabilities Total equity	\$ 902,646 \$ 683,786	\$ 793,785 \$ 630,362
Debt-to-capital ratio	1.32	1.26

The company's objective is to maintain a debt-to-capital ratio below 2.0. The company believes that limiting its debt-to-capital ratio in this manner is the best way to monitor risk. The company does not have any externally imposed restrictive covenants or capital requirements.

The company is not subject to any externally imposed capital requirements.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### Fair value estimation

The tables below analyze financial instruments carried at fair value, by the valuation method. The different levels have been defined as follows:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities
- Level 2 Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly (that is, as prices) or indirectly (that is, derived from prices)
- Level 3 Inputs that are not based on observable market data

The level in the fair value hierarchy within which the fair value measurement is categorized in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a Level 3. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgment, considering factors specific to the asset or liability.

The determination of what constitutes "observable" requires significant judgment by the company. The company considers observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

The following tables analyze within the fair value hierarchy the company's financial assets and financial liabilities measured at fair value as at September 30, 2014 and December 31, 2013.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

<b>D</b>			As at Septem	ber 30, 2014
Recurring measurements	Level 1	Level 2 \$	Level 3	Total \$
Assets Financial assets held for trading Equity securities	1,227,043	28,920	82,153	1,338,116
Debt securities Derivative financial assets Financial assets designated as fair value through profit or loss	- -	56,802 26,689	- -	56,802 26,689
Equity securities Real estate investments	2,100	8,942	11,411 33,599	22,453 33,599
	1,229,143	121,353	127,163	1,477,659
Liabilities Financial liabilities held for trading	252 200			252 200
Equity holdings sold short Derivative liabilities	352,309	12,915	<del>-</del> -	352,309 12,915
	352,309	12,915	-	365,224
			As at Decem	ber 31, 2013
	Level 1 \$	Level 2 \$	Level 3	Total \$
Assets Financial assets held for trading Equity securities Debt securities	1,136,237	21,882	1,019	1,159,138
Debt securities Derivative financial assets Financial assets designated as fair value through profit or loss	2,926	86,724 15,458	-	89,650 15,458
Equity securities Real estate investments	1,238	9,336	37,586 32,441	48,160 32,441
	1,140,401	133,400	71,046	1,344,847
Liabilities Financial liabilities held for trading Equity holdings sold short	101,551	6,851	-	108,402
Financial liabilities held for trading	101,551	6,851 3,170 10,021	-	108,402 3,170 111,572

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### Financial instruments in Level 1

The fair value of financial assets and financial liabilities traded in active markets are based on quoted market prices at the close of trading on the year-end date. The quoted market price used for financial assets and financial liabilities held by the company is the close price. Investments classified in Level 1 include active listed equities and derivatives traded on an exchange.

#### Financial instruments in Level 2

Financial instruments classified with Level 2 trade in markets that are not considered to be active but are valued based on quoted market prices, dealer quotations or valuation techniques that use market data. These valuation techniques maximize the use of observable market data where available and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. These include corporate bonds, thinly traded listed equities, over-the-counter derivatives and private equities.

The company uses a variety of methods and makes assumptions that are based on market conditions existing at each year-end date. Valuation techniques used for non-standardized financial instruments such as options and other over-the-counter derivatives include the use of comparable recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analyses, option pricing models and other valuation techniques commonly used by market participants, making maximum use of market inputs and relying as little as possible on entity-specific inputs.

**Description** Valuation technique

Equity securities
Private equities
Debt securities
Derivatives

Quoted market prices or broker quotes for similar instruments
Net asset value based on observable inputs
Quoted market prices or broker quotes for similar instruments
Quoted market prices or broker quotes for similar instruments

#### Financial instruments in Level 3

Investments classified in Level 3 have significant unobservable inputs, as they trade infrequently. Level 3 instruments consist of unlisted equity investments and real estate investments. As observable prices are not available for these securities, the company has used valuation techniques to derive the fair value.

Level 3 valuations are reviewed by the Company's Chief Financial Officer (CFO), who reports directly to the Board on a quarterly basis in line with the Company's reporting dates. The Board considers the appropriateness of the valuation models and inputs used. On an annual basis, close to the year-end date, the company obtains independent, third party appraisals to determine the fair value of the company's most significant Level 3 holdings. The company's CFO reviews the results of the independent valuations. Emphasis is placed on the valuation model used to determine its appropriateness, the assumptions made to determine whether it is consistent with the nature of the investment, and market conditions and inputs such as cash flow and discount rates to determine reasonableness.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

As at September 30, 2014 and December 31, 2013, Level 3 instruments are in various entities and industries. At the start of 2014 the largest asset, which made up over half of the components of unlisted equity securities, was the investment in Talmer Bancorp, Inc. In February 2014 Talmer went public and started trading on the Nasdaq stock exchange under the symbol TLMR. In the third quarter the Company made an additional investment in the Bank of Cyprus (BOC) which was unlisted as at September 30, 2014. This investment of over \$80 million was the reason for the increase in Level 3 assets in the quarter. BOC completed a major recapitalization in the quarter where it raised new money. The Company is valuing its BOC investment as at September 30 2014 at the same value per share as the recapitalization. Real estate investments comprise investments in private real estate companies and in real estate income trusts. The real estate companies are involved with various types of buildings in different geographical locations. For the main Level 3 instruments, the company relied on appraisals carried out by independent third party valuators. There was no established market for any of these investments, so the most likely scenario is a disposal of the underlying assets. For the investments in real estate income trusts, the company relied mainly on audited financial statements, valuing the assets at fair value. The most likely scenario is an eventual sale of the underlying properties and their subsequent distribution to the holders

The following table presents the changes in Level 3 instruments:

	Real estate investments \$	Unlisted equity securities	Total \$
As at January 1, 2013	33,183	29,988	63,171
Purchases Sales proceeds Distributions Gains recognized in net income (loss) on financial instruments held at end of year	3,750 (4,064) (2,483) (295)	2,020 (4,690) - 8,087	5,770 (8,754) (2,483) 7,792
on financial instruments disposed of during the year Currency translation adjustments	153´ 2,197	924 2,276	1,077 4,473
As at December 31, 2013	32,441	38,605	71,046
Transfers out of level 3 Purchases Sales proceeds Distributions	4,905	(31,845) 85,381	(31,845) 90,286 (2,133)
Gains recognized in net income (loss) on financial instruments held at end of year on financial instruments disposed of during the year Currency translation adjustments	(3,321) 1,707	(1,692) (140) 3,255	(5013) (140) 4,962
As at September 30, 2014	33,599	93,564	127,163

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

The table below presents the investments whose fair values are measured using valuation techniques classified as Level 3 as at September 30, 2014:

Description	Fair value (rounded) as at September 30, 2014 \$	Valuation technique	Significant unobservable inputs	Weighted average input	Reasonably possible shifts+/-	Change in value \$
Other unlisted private equity holdings	11,400	Comparable company valuation multiples	Revenue multiple	1.66x	10%	+/-600
			Revenue estimate	\$25,600	\$3,000	+/-700
Bank of Cyprus	82,200	Comparable company valuation multiples	Price to tangible book value	.46x	10%	+/-8,200
			Price to Pro forma tangible book value	.56x	10%	+/-8,200
Real estate income trusts (REITs)	23,300	Discounted cash flows	Discount rate Capitalization rate Discounted cash flow term Rental growth rate	7.0%–12.0% 6.5%–9.0% 10 years 1.8%–11.4%	The REITS consist investments in con residential propertidifferent unobservatailored to best estifair value. The inprover the range usereal estate holding: REITs. A general a change in inputs we reveal a fair change.	nmercial and des, each with able inputs mate their uts disclosed ed for all the s in the analysis of the ould not
Real estate investments in private entities	10,300	Capitalization model	Rate of return	7.0%	1.0%	+1,030 - 770

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### 5 Equity investments and other holdings, equities sold short and derivative liabilities

#### **Equity investments and other holdings**

	As at September 30, 2014 \$	As at December 31, 2013
Assets	•	
Financial assets held for trading		
Equity securities	1,338,116	1,159,138
Debt securities	56,802	89,650
Derivative financial assets (i)	26,689	15,458
	1,421,607	1,264,246
Financial assets designated as fair value through profit or loss		
Equity securities	2,100	2,853
Unlisted equity securities	6,401	5,676
Structured fixed income fund units (ii)	3,693	3,257
Talmer Bancorp, Inc. (iii)	-	30,949
Other (iv)	10,259	5,425
	1,444,060	1,312,406
Current portion	1,339,441	1,263,222
Non-current portion	104,619	49,184

#### Equities sold short and derivative liabilities

	As at September 30, 2014 \$	As at December 31, 2013
Liabilities Financial liabilities held for trading Equities sold short Listed equity securities	352,309	108,402
Derivatives (i)	12,915	3,170
	365,224	111,572

i) From time to time, the company enters into derivative financial instruments consisting primarily of options and warrants to purchase or sell equities.

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

- ii) This holding is an investment in shares of a private entity that invests in US residential mortgage-backed securities ("RMBS") structured bonds that represent claims on the cash flows from pools of residential mortgage loans. There is no established market for this investment.
- iii) In February 2014 Talmer Bancorp, Inc. went public and started trading on the Nasdaq stock exchange under the symbol TLMR. It is listed with the equity securities under financial assets held for trading as at September 30, 2014.
- iv) These holdings are in private entities whose securities do not trade in an active market. There is no established market for these securities. The most likely scenario of a disposal of these holdings is an eventual sale of the underlying entities.

#### 6 Income taxes

On February 11, 2014, the federal Minister of Finance presented the majority government's 2014 Federal Budget (the "Budget"). The Budget has proposed income tax changes to parts of Canada's foreign affiliate regime effective January 1, 2015. On August 29, 2014, the Department of Finance released for consultation draft legislative proposals that would implement the tax measures from the Budget. The proposed changes, although in draft form and not yet enacted, could have an effect on the mechanism by which certain foreign income of the Company is taxed in Canada. The proposed changes will not be effective for the period covered by the Company's 2014 financial statements. However, if enacted, the proposed changes could negatively impact the Company's income tax expense and income tax liability, as well as the Company's cash flow, for 2015 and future taxation years. As the proposed changes relate to future taxation years, the Company cannot quantify the potential impact of these changes at the current time. The Company is monitoring these issues closely.

#### 7 Supplementary information to consolidated statements of cash flows

a) Adjustments of items not affecting cash and cash equivalents are as follows:

	<b>2014</b> \$	2013 \$
Net change in fair value of equity investments and		
other holdings	(55,577)	(328,695)
Net change in fair value of real estate investments	2,656	(822)
Share of loss of associates, adjusted for distributions received	1,422	(135)
Share-based compensation expense, adjusted for		
settlements paid	126	1,027
Change in redemption amount of redeemable units	(13,615)	127,319
Deferred income tax	1,899	10,518
_	(63,089)	(190,788)

Notes to Condensed Interim Consolidated Financial Statements (Unaudited) September 30, 2014

(tabular figures are expressed in thousands of Canadian dollars, except per share data)

#### b) Changes in working capital items are as follows:

	2014 \$	2013 \$
Increase in due from brokers	(48,838)	(56,609)
Decrease in other assets	1,937	104
Increase in income taxes receivable	(6,985)	-
Increase (decrease) in trade and other payables	(25,702)	5,290
Increase in income taxes payable		6,059
	(79,588)	(45,156)

#### 8 Disclosure of the composition of the company

#### Principal subsidiaries and structured entities

The consolidated financial statements include the accounts of the Company and all of its subsidiaries and structured entities as at September 30, 2014. The principal operating subsidiaries and structured entities and their activities are as follows.

Name	Country of incorporation	% Interest held	Nature of business
Senvest International LLC	United States	100	Investment company
Argentina Capital Inc.	Canada	100	Real estate
Pennslvania Properties Inc.	United States	100	Real estate
Senvest Equities Inc.	Canada	100	Investment company
Senvest Fund Management Inc.	United States	100	Investment adviser
RIMA Senvest Management L.L.C.	United States	-	Investment manager and
•			general partner of the Funds
Senvest Master Fund, L.P.	Cayman Islands	43	Investment fund
Senvest Israel Partners, L.P.	United States	48	Investment fund
Senvest Cyprus Recovery Investment Partners LP	Cayman Islands	58	Investment fund
Senvest ARU Investments Ltd.	Canada	100	Investment company
A.R.U. Cyprus Equities and Investments Ltd.	Cyprus	80	Investment company

The total non-controlling interest for the period is \$10,686 (2013 – \$25,612), which is mostly attributed to RIMA. The change in redemption amount of liability for redeemable units for the period is \$16,368 (2013 – \$110,217), all of which is attributed to the Funds.

No guarantees or collateral were provided to the subsidiaries and structured entities. The Company is not liable for any contingent liabilities arising in its subsidiaries and structured entities and will not settle any liabilities on their behalf.

No restrictions are placed on the subsidiaries to transfer funds to the parent company in the form of cash dividends.